

AGILE SELLING KONRATH JILL%0A

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AGILE SELLING by Best Selling Author Jill Konrath
Agile Selling Get up to speed quickly in today's ever-changing sales world. So much to learn. So little time. If you're like most sellers, your head is spinning with all the new things you have to deal with: new products and services, new technology, new positions or new competitors. Then, when you throw in all the changes going on around you, life gets even more complex.

4 Key Sales Concepts I Learnt from Jill Konrath's Agile ...

For anyone who has been in sales for a few years, and has tasted some success, this book would come across as plain common sense. However, if you frequently pause for self-introspection and acknowledge application of some of the principles in your sales routine, you will spot nuggets of Gold in Jill Konrath's Agile Selling.

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Agile Selling: Get Up to Speed Quickly in Today's Ever-Changing Sales World [Jill Konrath] on Amazon.com. "FREE" shipping on qualifying offers. Being an agile seller virtually guarantees a prosperous career. When salespeople are promoted.

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Konrath's emphasis on learning quickly and self-management stood out to me in this book. If you are learning to sell something new (or moved to a new role), this is an excellent book. I appreciated that she shared stories of her sales career at Xerox and beyond. Konrath emphasizes the value of

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Agile Selling: Get Up to Speed Quickly in Today's Ever-Changing Sales World: Jill Konrath, Joyce Bean: 9781480586642: Books - Amazon.ca

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From the New York Times best-selling author of Ahead of the Curve, a revelatory look at the importance and cultural role of sales - an essential human attribute that underpins business, religion, romance, and more - and the traits that distinguish the best sales people.

Agile Selling by Jill Konrath PDF

Agile Selling by Jill Konrath Description : Being an agile

seller in today's business environment virtually guarantees a prosperous career. You can ramp up quickly in new positions, becoming

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Jill Konrath's framework for rapid learning is vitally important for anyone that is getting a new sales job, just starting a career in sales or learning how to sell a new product line. Overall

[Agile Selling by Konrath, Jill | Penguin Random House](#) ...

Being an agile seller virtually guarantees a prosperous career. When salespeople are promoted, switch jobs, or face new business conditions, they need to learn lots of new information and skills quickly. It's a daunting task, compounded by the fact that they're under intense pressure to deliver immediate results. What Jill Konrath calls agile selling is the ability to quickly learn all this new

[Agile Selling: Get Up to Speed Quickly in Today's Ever](#) ...

Agile Selling is a must-read for sales professionals who want to be prepared to succeed in this new world, where learning how to learn becomes a competitive advantage. Konrath has provided the reader with countless practical tips and a call to action to embrace an agile mind-set.