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Espiral 30 jun 1999. Peter Gray is a Director at Cavendish Corporate Finance where he has worked on a wide variety of transactions including management buy-outs, stock market flotation's and acquisitions and disposals. Prior to this he worked in the Corporate Finance Group at Clifford Maximising value on the sale of a business (eBook, 1999 ...

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Maximising Business Value Maximising Business Value When contemplating the sale of a company, it is important for the directors and shareholders to understand how businesses are valued so that informed and timely decisions can be made when approaching a sale.

How to maximise value when selling your business

How to maximise value when selling your business.

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Maximising the value of a business. Author: Jim Riley Last updated: Sunday 23 September, 2012. Introduction. If an important financial objective of a business is to maximise the value of the business, how can this be achieved? The answer lies in the different approaches to valuing a business.

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Maximising the value of your business when selling the use of the Earn-Out. By Adrian Baillie-Stewart The only way to ensure that an Earn-out can work, therefore, is for the purchase and sale agreement to have a comprehensive and detailed list of rules and regulations for both buyer and seller, with remedies and adjustments in place if

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Now I know that's well above its current market value, but I see it as a valuable asset that would compliment my existing business. At this point your jaw hits the ground and your mind conjures up pictures of a boat you'd like to buy, a stroll on the beach with your spouse and perhaps an image of you sitting in a bath of cash.